



# City of Huntington Beach

P. O. BOX 190 • 2000 MAIN STREET • CALIFORNIA 92648

**Don Hansen**  
**Mayor**

To Whom It May Concern:

I would like to share with you my thoughts and reflections on my work in the City of Huntington Beach with Red Oak Investments and its principals Alex Wong and Joe Flanagan. Red Oak and their principals have been a positive influence on our city and I would recommend them to others.

Huntington Beach is pursuing an aggressive plan to transform two key corridors within our community. Our "Beach-Edinger Specific Plan" is an ambitious blueprint to reinvigorate a tired and underperforming section of our city into a vibrant, productive and sustainable mixed-use environment. My interactions with Red Oak Investment have been in relation to this plan. They were the first team to embrace our goals and produce a plan that became a catalyst project for the area. I believe the vision and experience Red Oak Investments brought to the Edinger Corridor helped launch the flurry of positive activity we are seeing today in Huntington Beach.

As I am sure you are aware being first is never easy. This is especially true for land use projects that are a wholesale departure from the existing bedroom community development projects Huntington Beach was accustomed to seeing. Alex and Joe recognized that success required the engagement of the city leadership, staff and community. Alex and Joe were proactive in answering every question and addressing every concern. Their professionalism and high level of integrity resonates in their efforts. Because of those traits, they were able to successfully navigate these new waters in Huntington Beach successfully. This is a win-win outcome for us all.

I am hopeful that this correspondence will help you should you be deciding on developing an opportunity with Red Oak Investments. They have my highest level of confidence and respect. I am sure you will ultimately come to the same conclusion.

Sincerely,

Don Hansen  
Mayor  
City of Huntington Beach